Last Received: Printed:

<u>-</u>

Station WWSB-TV SARASOTA,FL
Advertiser () POLITICAL ISSUE GROU CASEY BESSETTE P-USA ACTION Hiatus Weeks

Fax# Buyer Estimate# Advertiser

Phone#

Product

Flight Dates Agency Agency C/P1/P2/E) MUNDY KATOWITZ MEDIA 1322 G ST SE WASHINGTON, DC 20003 10/02/2012 - 10/08/2012 321/340/1563

> Salesperson (Sales Office (Rep Firm

) WASHINGTON) BRAD PHILIPPS

Salesperson FAX# Salesperson Phone# 202-955-5342 202-955-5348

RACE OR ETHNICITY.

REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY -- CONTRACT COMMENT --

- REMARKS -

PLEASE CNFM, THANKS NEW PRIORITIES ORDER

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10	9	œ	7	σ	5	4	ω	2	۲	Ln
SA	≊	TU-E	TU-F	Z	TU-F	Z	TU-F	Z	TU-F	Day
7P-730P	6P-630F	6P-630P	530P-6P	12P-1230P NEWS	12P-1230P NEWS	7A-8A	7A-8A	630A-7A	 630A-7A	Time
MILLIONAIRE	NEWS	NEWS	NEWS	PNEWS	PNEWS	GMA	GMA	NEWS	NEWS	Program
: 30	:30	:30	;30	: 30	: 30	: 30	:30	: 30	:30	Len
\$450.00	\$800.00	\$800.00	\$500.00	\$125.00	\$125.00	\$400.00	\$400.00	\$250.00	\$250.00	Rate
10/06-10/06	10/08-10/08	10/02-10/05	10/02-10/05	10/08-10/08	10/02-10/05	10/08-10/08	10/02-10/05	10/08-10/08	10/02-10/05	Dates
۳	H	4.	2	ь	4	1	4	H	4	Spots/Week
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h-t	щ	4	2	ь	4	۳	4	1	4	Total Spots
\$450.00	\$800.00	\$3,200.00	\$1,000.00	\$125.00	\$500.00	\$400.00	\$1,600.00	\$250.00	\$1,000.00	Total Cost
										Daypart

Station W/		EC'd No	Rep Order#
WWSB-TV SARASOTA,FL			
OTA,FL			Ver# 1
			Ver# 1 Status New
Agency (Traffic Order
Agency () MUNDY KATOWITZ MEDIA	Showing Buylines: All Lines	Last Received:	rder# Printed:
Rep Firm	1 Lines	08/19/2012 2:03 PM	08/20/2012 9:26 AM
			2 of 2

	!	LT	Fax#	Phone#	Buyer	Estimate#	Product	Advertiser	Statio
11	! !	ħ		*			Ē	rtiser	n W
11 SU	! ! !	Day			CASEY BESSETTE	1563	P-USA ACTION	() POL	WSB-TV SA
630P-7P	 	Time			SETTE		ÖN	() POLITICAL ISSUE GROL	Station WWSB-TV SARASOTA,FL
NEWS		Program						JE GROU	
				Hiatus Weeks	Flight Dates	Agency C/P1/P2/E 321/340/1563	WASH	1322 (Agency () MUNDY KATOWITZ MEDIA
: 30	1	Len			10/02/	Æ 321	INGTON	1322 G ST SE) MUNDY
\$450.00	!	Rate			10/02/2012 - 10/08/2012	/340/1563	WASHINGTON, DC 20003		KATOWITZ M
10/07-10/07		Dates			2				EDIA
Н	 	Spots/Week # of Weeks		Salesperson	Salesperson Phone#		Salesperson	Sales Office	Rep Firm
ь							^	^	
Н	,	Total Spots		202-955-5348	202-955-534) BRAD PHILIPPS	WASHINGT	
\$450.00	 	Total Cost		1348	1342		JPPS	TON	

Daypart

-- REPORT TOTALS--

Report Totals: 24 / \$9,775.00

-SALES MONTHLY TOTALS-

Station Totals: 24 / \$9,775.00 Sales Totals: 24 / \$9,775.00 Oct 12: 24 / \$9,775.00

Lines not sent/rcld/rtrn: 0 / \$0.00

--COMPETITIVE-

Market Totals

\$195,500

CABL WTOG

1%

UNKN

0% 14%

WBSV WTTA

4.8

WFLA WTVT

29% 18%

WWSB WFTS

29**%** 5%

Books null RA35+

Demos

Product Code

340

Advertiser Ref

CONTRACT



WWSB 1477 Tenth Street Sarasota, FL 34236 (941)552-0777

And:

MUNDY KATOWITZ MEDIA 1322 G STREET, SE WASHINGTON, DC 20003

	Contract / Re	vision		Alt. Order	#		
	31471	1		09797767			
Product 1563/P-USA ACTION	. 						
Contract Dates	<u>Est. #</u>						
10/02/12 - 10/08/12	1563						
<u>Advertiser</u>			Or	iginal Date	/ Revision		
PRIORITIES USA ACT			C	08/20/12	/ 08/20/12		
	Billing Cycle	Billing	Calendar		Cash/Trade		
	EOM/EOC	Broadcast			Cash		
	Station	Account Executive		xecutive	Sales Office		
	wwsB	BRAD PHILLIPS			Washington DC		
	Special Handling						
	Demographic						

Advertiser Code

321

Adults 35+

Agency Ref

IDB#

		0.11			
*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	TypeSp	Tot oots	Amount
N 1 7 10/02/12 10/05/12 ABC 7 Sunrise News @ Start Date	6a-7a <u>Rate</u> \$250.00	:30	NM	4	\$1,000.00
N 2 7 10/08/12 10/08/12 ABC 7 Sunrise News @ Start Date	<u>Rate</u> \$250.00	:30	NM	1	\$250.00
N 3 7 10/02/12 10/05/12 Good Morning America Start Date	<u>Rate</u> \$400.00	:30	NM	4	\$1,600.00
Week: 10/08/12 10/14/12 M 1	Rate \$400.00	:30	NM	1	\$400.00
Week: 10/01/12	<u>Rate</u> \$125.00	:30	NM	4	\$500.00
vveek: 10/08/12	<u>Rate</u> \$125.00	:30	NM	1	\$125.00
vveek: 10/01/12	<u>Rate</u> \$500.00	:30	NM	2	\$1,000.00
Week: 10/01/12 10/07/12 -TWTF 4	<u>Rate</u> \$800.00	:30	NM	4	\$3,200.00
N 9 7 10/08/12 10/08/12 ABC 7 News at 6p Start Date End Date Weekdays Spots/Week Week: 10/08/12 10/14/12 M 1	6-630p <u>Rate</u> \$800.00	:30	NM	1	\$800.00
N 10 7 10/06/12 10/06/12 ABC 7 Sat News at 7p Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/12S- 1		:30	NM	1	\$450.00
N 11 7 10/07/12 10/07/12 ABC 7 Sun News at 63 Start Date End Date Weekdays Spots/Week Week: 10/01/12 10/07/125 1	630-7p <u>Rate</u> \$450.00	:30	NM	1	\$450.00
	71	Totals		24	\$9,775.00



Contract / Revision Alt. Order # 31471 09797767 **Contract Dates** Product Est. # 10/02/12 - 10/08/12 1563/P-USA ACTION 1563 Advertiser Original Date / Revision 08/20/12 / 08/20/12 **PRIORITIES USA ACT**

*Line Ch Start Date End Date Description			Start/End Time	Days	Spots/ Length Week	Rate	To Type Spots	als Amount
Time Period	# of Spots	Gross Amount	Net Amount					
10/01/12 -10/08/12	24	\$9,775.00	\$8,308.75					
Totals	24	\$9,775.00	\$8,308.75					
Signature:			Date	»:	·	<u> </u>		